



Sales and Distribution in SAP ERP Practical Guide (2nd Edition), SAP SD

By Matt Chudy, Luis Castedo, Ricardo Lopez

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In this book for Sales and Distribution business users, you'll get simple explanations to the most common SD tasks, with helpful screenshots and lists of transaction codes you'll use. Start the journey with master data setup, and then move on to explore sales, shipping, and billing tasks. Elevate your functional skills by mastering reporting and financial supply chain activities.

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- * Learn how to use SAP SD in daily processes, including sales, pricing, delivery, transportation, and billing
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- * Sales processes
- * Shipping
- * Transportation
- * Billing
- * Reporting
- * Master data setup
- * Credit and Dispute Management

- * SAP CRM
- * Financial Supply Chain Management

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- Sales Rank: #330245 in Books
- Published on: 2015-01-03

- Original language: English
- Dimensions: 9.20" h x 1.30" w x 7.10" l,
- Binding: Hardcover
- 520 pages

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Editorial Review

About the Author

Matt Chudy is an independent SAP Logistics consulting lead. He has more than 17 years of experience in SD, MM, and Logistics, spanning project administration, design, gap-analysis, testing, implementation, and supporting and training. He has been a strong team leader and covered several SAP project lifecycles. His specialties include Logistics Execution System, Transportation Management, Sales and Distribution, Inventory and Warehouse Management, Materials Management, and Production Planning. He currently lives in the greater Chicago area.

Luis Castedo is an independent systems and business consultant with more than 20 years of experience. For the past 15 years, he has been focused on SAP implementations. He has experience working with Fortune 500 companies and on multisite projects. He is a certified SAP MM consultant, and his specialties include Sales and Distribution, Materials Management, Inventory and Warehouse Management, Shipping, and Transportation. He currently lives in the Mexico City area.

Ricardo Lopez is a PMP project manager with SD certification by SAP America. He is a senior manager professional with a solid background coordinating and managing major OTC projects and devising plans and schedules. Ricardo possesses experience in directing worldwide SAP OTC implementations for a wide range of clients by accurately defining business requirements, improving processes, and ensuring adherence to strict budgetary and time constraints. Ricardo holds SD certified 4.x by SAP Americas with more than eighteen years of consulting experience across applications such as SAP Fiori, MM-IM, WM, FI-COPA, SD, FSCM/Biller Direct, Credit and Dispute Management, and CRM-Sales/CIC. He has participated in more than 18 full go-live cycles, and 20 template roll-outs. He currently lives in the New York City area.

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